



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 37/2026

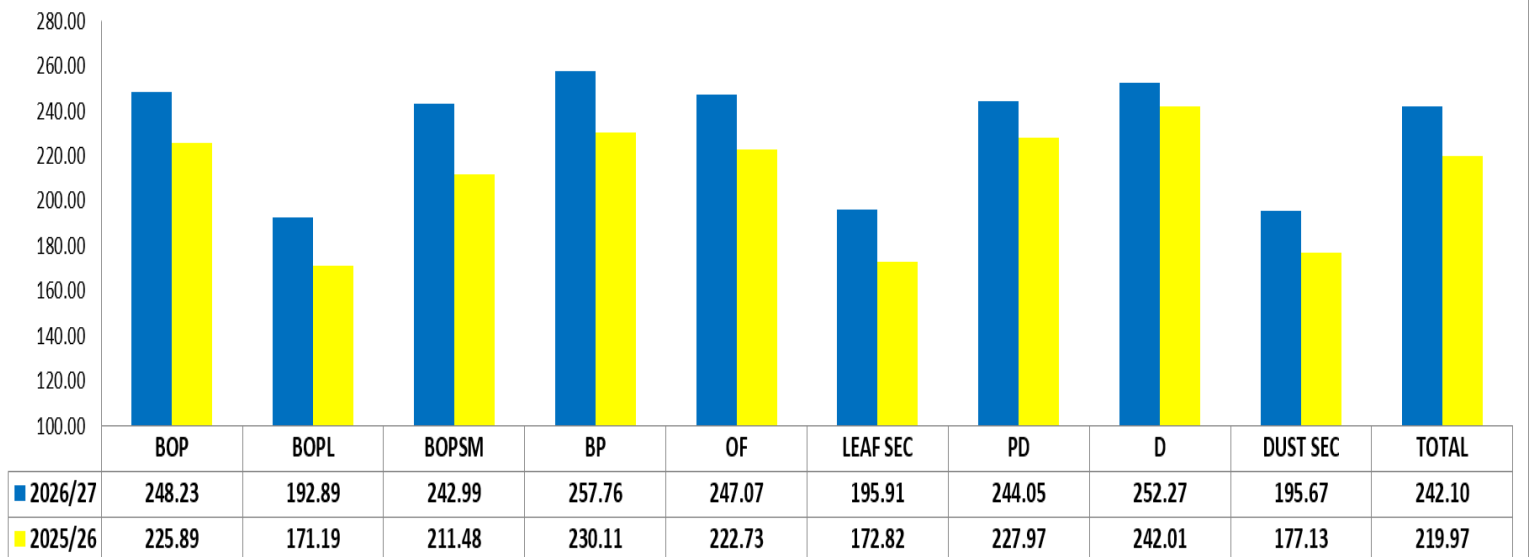
(*NEW SEASON TEAS ONLY)

Market Report	
LEAF	DUST
* Market witnessed fair demand. * Best and Good Assams sold irregular and lower. * Mediums and plainers followed a similar trend.	* Market witnessed good demand. * All sorts sold irregular and easier.
Buying Analysis	
LEAF	DUST
* WI: Operated. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Operated. * WI: Operated. * Internals: Fair enquiry.

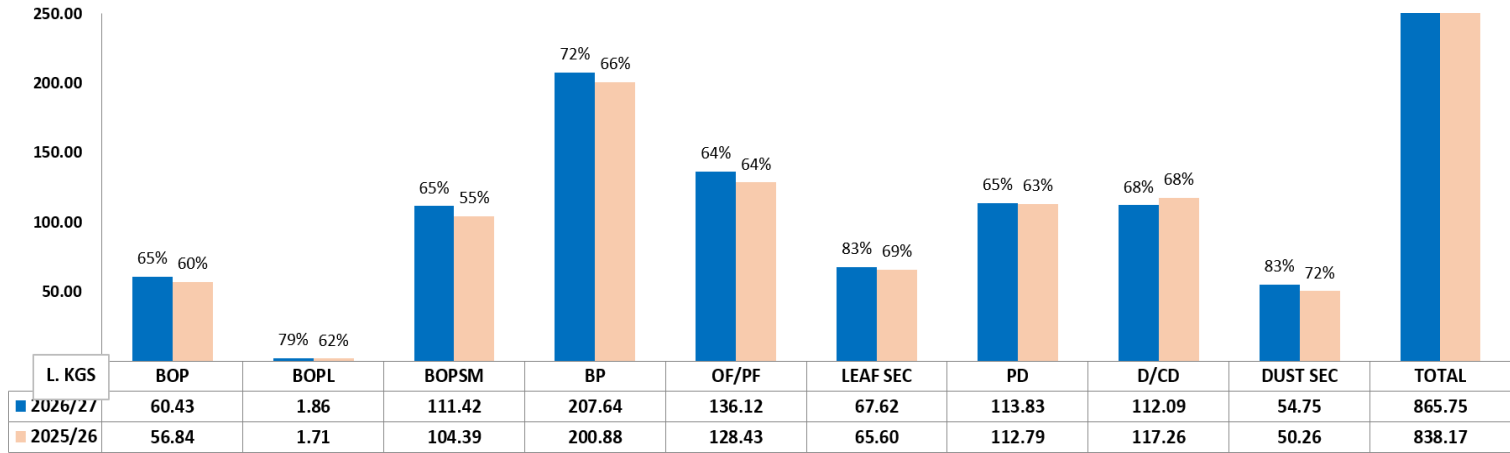
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 37		
	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	2026/27	2025/26	2024/25
LEAF	215.94	218.18	-2.24	196.00	199.21	-3.21	263.42	262.95	0.47	244.12	217.58	259.23
DUST	216.04	217.66	-1.62	196.34	196.64	-0.30	260.56	255.88	4.68	237.90	224.73	244.17
TOTAL	215.97	218.01	-2.04	196.11	198.34	-2.23	262.41	260.34	2.06	242.10	219.97	254.05

GTAC AUCTION AVERAGES										
SALE		Sale 30	Sale 31	Sale 32	Sale 33	Sale 34	Sale 35	Sale 36	Sale 37	
LEAF	2026/27	245.11	237.06	233.46	230.50	220.68	221.51	218.18	215.94	
	2025/26	225.40	218.02	212.20	203.28	193.31	196.73	199.21	196.00	
DUST	2026/27	242.49	233.70	228.67	229.51	223.10	217.97	217.66	216.04	
	2025/26	226.12	224.43	221.31	220.99	202.17	197.89	196.64	196.34	
TOTAL	2026/27	244.25	235.94	231.84	230.16	221.57	220.33	218.01	215.97	
	2025/26	225.63	220.26	215.11	209.33	196.52	197.12	198.34	196.11	

GTAC Grade Wise Averages Upto Sale 37



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 37

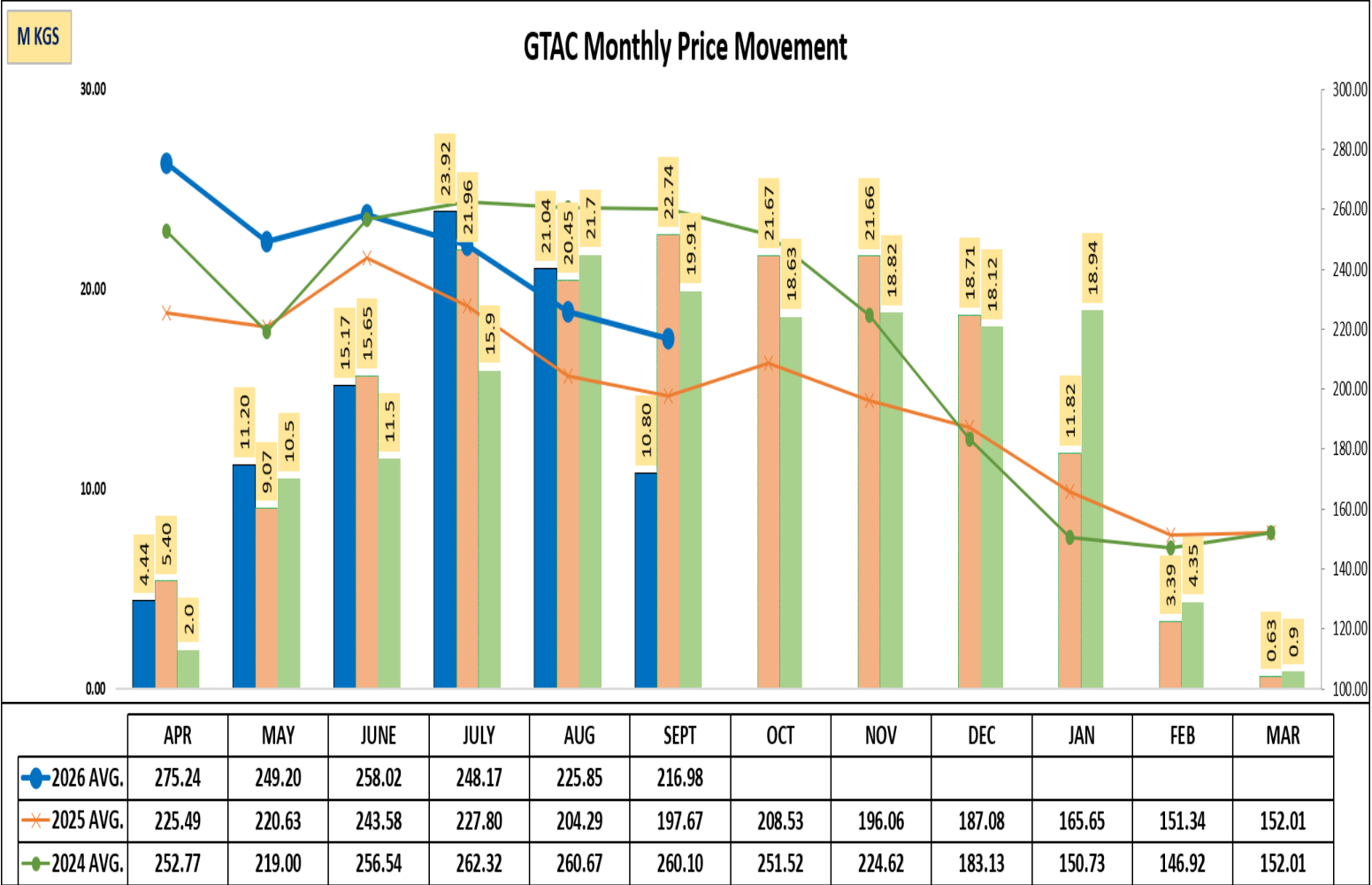


OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)												
	THIS SALE				LAST SALE				UPTO SALE 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	37,40,727	24,49,018	220.25	35%	37,46,495	24,37,963	223.72	35%	5,71,76,670	3,93,95,601	250.55	31%
FANNINGS	14,06,024	8,44,227	220.31	40%	14,47,524	8,27,303	219.53	43%	2,11,68,439	1,36,11,877	247.07	36%
LEAF SEC.	4,40,973	3,74,838	177.94	15%	4,26,123	3,40,921	175.29	20%	65,04,411	55,01,272	190.75	15%
LEAF TOTAL	55,87,724	36,68,083	215.94	34%	56,20,142	36,06,187	218.18	36%	8,48,49,520	5,85,08,751	244.12	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	20,14,070	14,07,594	224.92	30%	20,48,128	13,96,881	226.80	32%	3,39,51,324	2,25,91,372	248.13	33%
DUST SEC.	4,42,103	3,62,300	181.56	18%	4,10,005	3,56,465	181.84	13%	65,56,734	54,74,817	195.67	17%
DUST TOTAL	24,56,173	17,69,894	216.04	28%	24,58,133	17,53,346	217.66	29%	4,05,08,058	2,80,66,189	237.90	31%
TOTAL	80,43,897	54,37,977	215.97	32%	80,78,275	53,59,533	218.01	34%	12,53,57,577	8,65,74,940	242.10	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	55,87,724	36,68,083	215.94	34%	56,20,142	36,06,187	218.18	36%	8,48,49,520	5,85,08,751	244.12	31%
2025/26	55,33,731	37,48,682	196.00	32%	58,92,721	37,59,119	199.21	36%	8,87,07,626	5,57,85,382	217.58	37%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	24,56,173	17,69,894	216.04	28%	24,58,133	17,53,346	217.66	21766%	4,05,08,058	2,80,66,189	237.90	31%
2025/26	27,63,698	18,67,536	196.34	32%	30,40,244	19,26,177	196.64	37%	4,20,82,211	2,80,31,124	224.73	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	80,43,897	54,37,977	215.97	32%	80,78,275	53,59,533	218.01	34%	12,53,57,577	8,65,74,940	242.10	31%
2025/26	82,97,430	56,16,218	196.11	32%	89,32,966	56,85,296	198.34	36%	13,07,89,837	8,38,16,506	219.97	36%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 37			2026/27		UPTO SALE 37		
	SALE 37	SALE 36	2026/27	2025/26	2024/25	SALE 37	SALE 36	2026/27	2025/26	2024/25
BELOW 150	3	3	3	22	8	4	5	3	19	10
BETWEEN 151.00-200.00	41	37	27	25	16	37	30	26	26	22
BETWEEN 201.00-250.00	33	36	28	22	25	37	41	33	20	23
BETWEEN 251.00-300.00	19	21	23	17	22	19	22	22	18	20
BETWEEN 301.00-350.00	4	2	13	11	16	3	2	11	11	16
BETWEEN 351.00-400.00	1	1	4	3	10	0	0	2	4	7
ABOVE 400.00	0	0	2	1	3	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
38	1,34,385	49,319	1,83,704	1,37,124	53,504	1,90,628	-2,739	-4,185	-6,924
39	1,38,269	55,764	1,94,033	1,22,414	46,514	1,68,928	15,855	9,250	25,105
40	1,37,206	43,152	1,80,358	1,30,168	48,995	1,79,163	7,038	-5,843	1,195
TOTAL	4,09,860	1,48,235	5,58,095	3,89,706	1,49,013	5,38,719	20,154	-778	19,376



* Please note September 2026-27 Price is calculated on SALE 36,37 Only

GTAC BUYING FOR THE SALE 37											
	LEAF			DUST			TOTAL				
OFFER	55,87,724.1		Kgs	OFFER	24,56,172.7		Kgs	OFFER	80,43,896.8		Kgs
SOLD	36,68,083.0		Kgs	SOLD	17,69,892.0		Kgs	SOLD	54,37,975.0		Kgs
SOLD %	66%			SOLD %	72%			SOLD %	68%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	4,75,154	197.33	13%	TCPL	3,07,321	201.68	17%	TCPL	7,82,475	199.04	14%
HUL	2,98,640	211.57	8%	HUL	3,69,661	248.30	21%	HUL	6,68,301	231.89	12%
W.India	7,80,240	226.86	21%	W.India	2,36,310	230.44	13%	W.India	10,16,550	227.69	19%
WI.Pack	2,01,260	230.45	5%	WI.Pack	43,038	250.89	2%	WI.Pack	2,44,298	234.05	4%
N.India	8,45,128	224.20	23%	N.India	2,67,117	215.97	15%	N.India	11,12,245	222.22	20%
NI.Pack	1,80,911	207.59	5%	NI.Pack	1,31,698	207.19	7%	NI.Pack	3,12,609	207.42	6%
Packeteers	1,59,400	209.54	4%	Packeteers	1,44,224	175.86	8%	Packeteers	3,03,624	193.54	6%
C.India	17,548	230.25	0%	C.India	4,748	216.02	0%	C.India	22,296	227.22	0%
Exports	2,26,765	209.76	6%	Exports	76,333	208.59	4%	Exports	3,03,098	209.47	6%
Local	2,51,368	200.37	7%	Local	55,491	180.31	3%	Local	3,06,859	196.74	6%
S.India	63,092	221.24	2%	S.India	1,01,644	187.97	6%	S.India	1,64,736	200.71	3%
Others	1,68,577	209.90	5%	Others	32,307	215.26	2%	Others	2,00,884	210.76	4%
TOTAL	36,68,083	215.94	100%	TOTAL	17,69,892	216.04	100%	TOTAL	54,37,975	215.97	100%

GTAC ASSAM BATTING ORDER UPTO SALE 37						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	78,838	508.98	1	83,298	501.09
DECKIAJULI	2	1,85,314	495.09	4	2,40,394	406.05
SOTAI	3	55,557	450.77		20,801	360.06
HATIMARA	4	2,09,839	446.52	3	2,28,920	426.52
HALMARI	5	2,38,827	433.94	2	2,50,992	431.74
BANAMALIE	6	1,15,907	379.09	5	82,659	385.92
KAMARBUND	7	1,10,915	375.35	7	1,20,449	362.25
GELAKEY	8	1,47,759	369.80	10	1,55,997	349.29
DEOHALL	9	3,82,253	367.68	17	3,95,501	336.43
LOHPOHIA	10	60,316	362.05	12	65,509	346.73
DEHA	11	2,02,872	357.35	19	1,82,593	335.70
DOOMNI	12	5,11,178	353.67	11	4,45,435	348.95
DOOLAHAT	13	80,170	349.89	9	1,24,704	354.87
GHILLIDARY	14	76,318	348.33	15	90,295	344.37
BUKHIAL	15	29,022	347.85		20,998	322.46
BONPITHA	16	42,402	344.07		19,116	311.82
KHONA	17	1,13,181	340.13	18	1,57,762	336.27
DUFLATING	18	86,664	339.30	14	1,08,231	345.58
KEYHUNG	19	55,607	338.39	13	83,274	345.63
HUNWAL	20	40,330	338.15	8	73,202	355.95
CHARAIDEOPREMIUM	21	1,43,946	337.64	30	1,86,487	320.11
BOCHAPATHAR	22	54,123	337.18	35	66,246	318.35
DEKORAI	23	1,04,734	333.14	34	52,095	318.94
BORSILLAH	24	1,66,685	332.66	22	2,53,087	328.47
HIRAJULI	25	69,131	330.01	6	73,500	364.14

* Above 25 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 37						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,96,897	525.84	1	1,84,705	509.38
DECKIAJULI	2	1,85,314	495.09	7	2,40,394	406.05
GATOONGA	3	1,94,625	483.59	2	1,73,110	450.44
SOTAI	4	55,557	450.77		20,801	360.06
MOKRUNG	5	80,824	450.53	5	88,173	415.31
HATIMARA	6	2,09,839	446.52	4	2,28,920	426.52
HALMARI	7	3,17,738	440.72	3	4,06,553	429.34
BEHUBOR	8	40,624	401.58	6	46,592	409.42
SALKATHONI	9	1,34,463	401.49	8	2,21,057	389.77
BANAMALIE	10	1,15,907	379.09	9	82,659	385.92
DOOMURDULLUNG	11	2,27,203	377.93	11	2,11,389	373.71
KAMARBUND	12	1,10,915	375.35	15	1,20,449	362.25
HAJUA	13	2,01,033	372.32	16	1,85,863	359.53
GELAKEY	14	1,47,759	369.80	18	1,55,997	349.29
GHILLIDARY	15	94,995	367.92	22	94,038	345.62
DEOHALL	16	3,82,253	367.68	24	3,95,501	336.43
LOHPOHIA	17	60,316	362.05	21	65,509	346.73
DOOLAHAT	18	2,17,976	357.41	10	2,76,869	374.66
DEHA	19	2,02,872	357.35	26	1,82,593	335.70
KOOMTAI(B)	20	9,45,170	355.53	17	7,37,408	351.65
NIRMALA	21	46,231	355.21		7,028	266.82
DOOMNI	22	5,11,178	353.67	19	4,50,421	348.74
BORBAM	23	2,03,251	352.78	31	2,01,299	327.29
KHARIKATIA	24	2,85,511	352.75	13	2,47,887	364.00
BORJAN	25	1,92,911	349.85	14	2,31,325	363.91

* Above 25 K

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